SNP Overview

Mission Advancement 2025



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SNP Mission, Vision, Strategy

Mission

SNP is a 501(c)3 non-profit with a mission to inspire a healthier America through partnerships and outreach to raise awareness about the essential nutritional benefits of eating seafood.

<u>Vision</u>

For Americans to live happier, healthier, and smarter through seafood nutrition.

<u>Strategy</u>

Build lifelong seafood consumers.



Join SNP to Support Healthier Americans

<u>Seafood Nutrition Partnership</u> (SNP) is one of the most effective advocates for seafood nutrition for public health. SNP has strengthened the federal recommendations for seafood consumption in the USDA Dietary Guidelines for Americans, FDA seafood guidance for expectant moms, FDA definition of <u>healthy</u> now includes all seafood, and WIC packages now include more seafood.

SNP is a charitable 501(c)3 non-profit founded in 2013 to inspire a healthier America through partnerships and outreach to raise awareness about the essential nutritional benefits of eating seafood. SNP has volunteer oversight from a <u>Board of Directors</u> comprised of leaders in food, seafood, public health, and a <u>Scientific Nutrition Advisory Council</u> comprised of leading scientists in human health and nutrition.

Despite proven benefits, 90% of Americans fail to meet the recommended dietary guidelines of eating seafood at least twice a week. SNP addresses this critical gap through targeted regional consumer campaigns, evidence-based educational outreach, and nutrition policy advocacy. Our organization brings together leading experts from public health, nutrition, sustainability, and science to drive meaningful change.

At SNP, we believe that what we eat directly impacts our health outcomes, and seafood offers a powerful solution to many chronic health challenges. With your support, SNP can further amplify its impact, contributing valuable expertise, resources, and a shared commitment to building a healthier future for all Americans.



Thank You For Supporting SNP!



SNP Board of Directors



Jason Driskill, Chair VP of Seafood H-E-B Home: San Antonio, TX



<u>Gustavo Lara</u> Managing Director, Seafood Cargill Home: Minneapolis, MN



Judson Reis, Treasurer Retired President & CEO of Gorton's Inc. Home: Gloucester, MA



Linda Cornish, President & Secretary Seafood Nutrition Partnership Home: Memphis, TN



Tom Brenna, PhD, SNAC Chair Professor of Pediatrics & Chemistry Dell Medical School Home: Austin, TX



Sonja Connor, MS, RDN Research Associate Professor School of Medicine Oregon Health & Science University Home: Portland, OR



Paul Doremus, PhD, Past Chair VP, Policy & Sustainability Strategy Trident Seafoods Home: Washington, DC



Victoria Gutierrez SVP & Chief Merchandising Officer Sysco Corporation Home: Houston, TX



<u>Steve Hart, PhD</u> VP, Global Seafood Alliance Home: Indianapolis, IN



<u>Morgan Howard</u> Founder, Morgan Howard Communications Board Member, Sealaska Home: Kirkland, WA



Patty Trevino Chief Brand Officer Denny's Home: Nashville, TN



Hugh Welsh President & General Counsel DSM-Firmenich Home: Parsippany, NJ



Scientific Nutrition Advisory Council



Tom Brenna, PhD, SNAC Chair Professor of Pediatrics, Chemistry, Nutrition Dell Medical School UT Austin



Martin-Paul Agbaga, PhD Assistant Professor, Dept. of Ophthalmology, Univ. of OK Health Sciences Center



Richard Bazinet, PhD Research Chair Brain Lipid Metabolism University of Toronto



<u>Susan Carlson, PhD</u> AJ Rice Professor of Nutrition University of Kansas Medical Center



Sonja Connor, MS, RDN Research Associate Professor School of Medicine Oregon Health Science University



Megan Davis, PhD Director, Queen Conch Lab Florida Atlantic University Harbor Branch Oceanographic Institute





Bill Harris, PhD President, Fatty Acid Research Institute

Joseph R. Hibbeln, MD Psychiatrist Omega-3 Expert



Bruce Holub, PhD Professor Emeritus, University of Guelph



 Penny Kris-Etherton, PhD
 Kelly Leblanc, RDN

 Distinguished
 Dir. of Nutrition

 Professor of Nutrition
 Oldways

 Penn. State Univ.
 Oldways



<u>Scott Nichols, PhD</u> Founder & Principal Food's Future



Norman Salem, PhD Omega-3 Expert



Steve Summerfelt, PhD, PE Chief Science Officer, Superior Fresh





Michael Tlusty, PhD Associate Professor Sustainability & Food Solutions U Mass Boston



Why Eat Seafood?

It's delicious and good for you! Over 40K studies on health benefits of seafood & omega-3s EPA + DHA.

Seafood supports brain health, heart health, and overall wellness. People who regularly eat fish are 20% less likely than their peers to have depression.

Ø

A third of the brain's key functional units are made up of omega-3 fatty acids found in seafood.



Moms to be who ate seafood had babies with higher IQ. Higher omega-3s DHA can reduce preterm birth risks. Eating two servings of fatty fish a week reduces the risk of dying from heart disease by 30-50%



Seafood is a nutrient-packed food with vitamins A, B, and D, Omega3s, selenium, zinc, which helps to reduce inflammation and supports a healthy immune system Source: Seafood Nutrition Partnership



SNP Priorities & Programs 2025

- Scale the Fall In Love With Seafood (FILWS) consumer campaign into 2025-2026 with SNP's National Seafood Council Task Force.
- Conduct a FILWS pilot at food service in 2025.
- Continue to strengthen seafood nutrition policy in collaboration with SNP's Scientific Nutrition Advisory Council.







Fall In Love With Seafood @ Retail

- SNP's Consumer Campaign launched in 2024, expanding to more retailers in 2025-2026.
- Goal: Develop a playbook with the NSC Task Force for a national seafood promotion campaign.



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Fall in Love with Seafood Campaign

77% of consumers said campaign made them want to eat more seafood

- Bold mouthwatering images making consumers crave seafood
- Cheeky headlines to make campaign memorable and drive engagement





Campaign Launched with Retail Partners Nationwide

Q1'24	Q'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26
H-E-B Jan'24 Hyj/ee Mar/Apr	weis May/Jun'24	Harris Teeter Sept'24	Publix Ocť24	H-E-B Jan'25	Walmart Jun'25	Harris Teeter Sept'25	Publix Oct'25	H·E·B Jan'24

2025 Active Discussions







2024 Retail & Supplier FILWS Support

Supported by 30+ seafood suppliers & brands

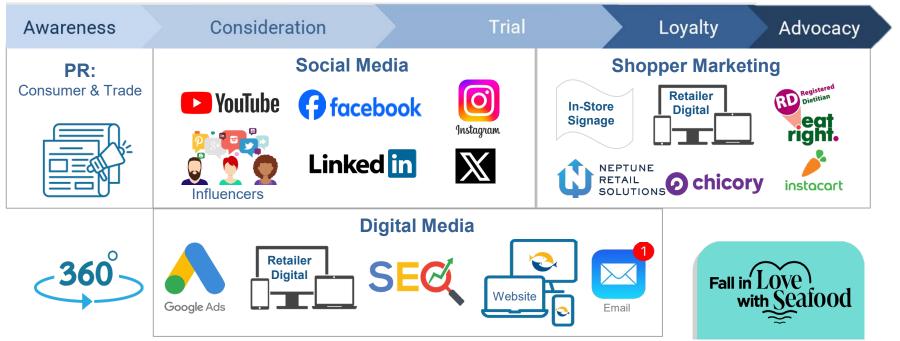
All Seafood Categories

- Fresh, frozen, shelf stable & ready meals
- Multiple species
- Own brand & national brand products



Retail Marketing Plan Development

- · Campaign tailored to the needs and opportunities of each retailer
 - Retailers have different shopper programs and in-house marketing capabilities



2024 FILWS Campaign Results

2024 Campaign Reach Summary

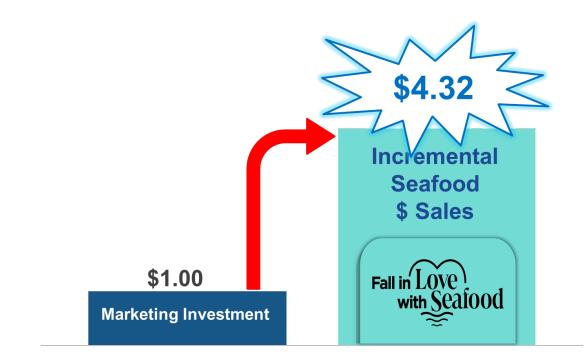
- Actuals for HEB, Weis, HyVee & Harris Teeter, projections for Publix
- 60 million+ campaign views!
- 2,878 grocery stores
- 30+ supplier and brand partners



- 3.5% social media click-thru rate, over 2x the industry avg (1.5%)
- 175k+ consumer social engagements
 - o Clicks, likes, shares, comments...etc.
 - 1/3rd of engagements from consumers age 18-34



FILWS 2024 Campaign Results



SNP Donors: Download to FILWS Marketing Toolkit <u>HERE</u>



9th Annual State of the Science Symposium

Washington DC 9.23.25



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9th Annual State of the Science Symposium





This annual event provides a forum for global experts in human nutrition to outline the latest consensuses on all aspects of seafood nutrition. View past symposia <u>here</u>.

> Please join us on 9.23.25 in Washington DC!



Ways to Support SNP



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Ways to Support SNP

- Make a tax-deductible donation to SNP <u>online</u> to support ongoing resource development, education & outreach, and communications.
- Join the <u>NSC Task Force</u>, a pre-competitive convening developing plans for a national seafood promotion campaign.
- Form a team for the <u>Summer Seafood Challenge 2025</u>.
- Sponsor a <u>FILWS</u> campaign at retail or foodservice.
- Sponsor the <u>9th Annual State of the Science Symposium</u>.



FILWS Sponsorships 2025

Program	Payment Deadline	Sponsorship Levels	Includes	Notes
FILWS Walmart June-July 4/1/25 2025		Supplier Sponsor: \$50,000 Option to add influencer video: \$25,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 6 week campaign at 3,000+ locations
FILWS Publix Oct 2025	8/1/25	Supplier Sponsor: \$30,000 Option to add influencer video: \$10,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign, chainwide
FILWS Harris Teeter Oct 2025	8/1/25	Supplier Sponsor: \$15,000 Option to add influencer video: \$5,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign, chainwide
FILWS H-E-B Jan 2026	11/1/25	Supplier Sponsor: \$25,000 Option to add influencer video: \$5,000	Integrated Campaign, Digital end tag, digital endcap, FILWS toolkit	For existing suppliers only. 1 month campaign, chainwide
NSC Task Force	Annual renewal	Max of \$10,000 or \$.025 of \$100 of U.S. seafood sales (0.00025 X annual sales)	Quarterly updates, in-person meeting at SENA	NSCTF members receive FILWS campaign updates



Science & Nutrition Sponsorships 2025

Program	Payment Deadline	Sponsorship Levels	Includes
9 th Annual State of the Science Symposium Washington DC 9.23.25	7/1/25	Present Sponsor: \$25,000 Platinum: \$10,000 Gold: \$5,000	 Present Sponsor: Sponsor remarks, sponsor video, feature seafood on menu, include in press release & website, item in swag bag, 8 tickets Platinum: include in press release & website, item in swag bag, 8 tickets Gold: include in press release & website, item in swag bag, 4 tickets
Academy of Nutrition & Dietetics FNCE 2025 Nashville TN 10.11-14.25	8/1/25	Reception Sponsor: \$25,000	Design a special reception event for 25 influential RDNs at the annual AND's Food & Nutrition Conference & Expo. Limited to 1 sponsor.
Educational Webinars for Health Influencers	2 months lead time	Presenting Sponsor: \$10,000	Design an educational webinar for health influencers via Zoom with recording saved on SNP YouTube.
Seafood Nutrition Resource Development	Custom	Depends on the scope of the project.	Project aligns with SNP mission and priorities.



Thank You for Supporting SNP!



